**FOREIGN TRADE**

**WORDLIST**

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| **No.** | **Word** | **Part of Speech** | **Definition** | **Example** |
| 1 | **Export** | Noun/Verb | Selling goods to another country. | The company **exports** cars to Germany. |
| 2 | **Import** | Noun/Verb | Buying goods from another country. | We **import** coffee from Brazil. |
| 3 | **Trade** | Noun/Verb | The buying and selling of goods. | Foreign **trade** is very important. |
| 4 | **Customs** | Noun | The place where goods are checked at the border. | The package is at **customs**. |
| 5 | **Tariff** | Noun | A tax on goods from another country. | The government adds a **tariff** on shoes. |
| 6 | **Duty** | Noun | A tax paid on imports or exports. | We must pay **duty** on imported goods. |
| 7 | **Cargo** | Noun | Goods carried by a ship, plane, or truck. | The ship carries **cargo** from China. |
| 8 | **Shipment** | Noun | A delivery of goods. | The **shipment** arrives tomorrow. |
| 9 | **Invoice** | Noun | A document that shows payment details. | The company sends an **invoice**. |
| 10 | **Supplier** | Noun | A person or company that sells goods. | Our **supplier** is from Italy. |
| 11 | **Wholesaler** | Noun | A company that sells goods in large amounts. | A **wholesaler** sells products to stores. |
| 12 | **Retailer** | Noun | A business that sells goods to customers. | A **retailer** sells products in small shops. |
| 13 | **Contract** | Noun | A legal agreement between people or companies. | We sign a **contract** with the supplier. |
| 14 | **Negotiate** | Verb | To discuss and agree on a deal. | They **negotiate** the price of goods. |
| 15 | **Transport** | Noun/Verb | Moving goods from one place to another. | Trucks **transport** goods across the country. |
| 16 | **Warehouse** | Noun | A large building to store goods. | The products are in the **warehouse**. |
| 17 | **Distribute** | Verb | To send goods to different places. | The company **distributes** food to stores. |
| 18 | **Global** | Adjective | About the whole world. | Foreign trade is a **global** business. |
| 19 | **Competitive** | Adjective | When many companies try to sell better goods. | The market is very **competitive**. |
| 20 | **Efficiently** | Adverb | Doing something in a good and fast way. | The company works **efficiently**. |
| 21 | **Goods** | Noun | Items or products that are sold or bought. | The store sells many different **goods**, such as clothes and toys. |
| 22 | **Broker** | Noun | A person or company that helps to arrange trade deals between buyers and sellers. | The **broker** helps us find the right buyer for our products. |
| 23 | **Currency** | Noun | The system of money used in a particular country. | The exchange rate between the two **currencies** changed last week |