

CAG UNIVERSITY
FACULTY OF ARTS AND SCIENCES
PSYCHOLOGY

Course Code	Course Name	Credits	ECTS
PSI 470	Industrial Psychology	3 (3-0-0)	6
Prerequisite	No		
The Language Of Instruction	English	Learning Method	Face to face
Course Type and Level	Compulsory/Master		
Faculty		Lesson Hours	Interview Time
Course Coordinator	Dr. Ayşe Şenay Koç	Tuesday 13:30-15:40	Friday 12:00-13:00
Aim of the Course	This course aims to introduce students to fundamental principles and research in Industrial Psychology. Students will analyze workplace behaviors and develop an understanding of how psychological theories apply to real-world business environments.		

Course Learning Outcomes			Relations	
			Program Output	Net Effect
	Upon successful completion of this course, students will be able to:			
1	Define key concepts in Industrial Psychology and their application to workplace settings.		1	5
2	Demonstrate understanding of personnel selection, training, and performance appraisal.		3 & 4	4 & 4
3	Analyze workplace motivation, leadership, and group dynamics.		5	5
4	Evaluate the psychological impact of workplace stress and burnout.		3	4 & 4
5	Apply research methods in Industrial Psychology to assess workplace behaviors.		5	5
6	Discuss diversity, inclusion, and ethical considerations in organizational settings.		8	4

Course Description: Industrial Psychology, also known as Industrial/Organizational (I/O) Psychology, applies psychological principles to workplace settings. This course explores how psychological research and theories enhance workplace productivity, employee well-being, and organizational effectiveness. Topics include personnel selection, training, motivation, leadership, work stress, and organizational culture. This course is a certified program offered in collaboration with the University's Center for Continuous Education. To be eligible for certification, students are required to attend at least 80% of the classes throughout the spring term and achieve a minimum average grade of BB (80 out of 100). Upon successful completion of these requirements, participants will receive an official certificate from the Center for Continuous Education, recognizing their dedication and academic achievement.

Course Content: (Weekly Lesson Plan)

Week	Topic	Preparation	Teaching Method
1	Introduction to Industrial Psychology	Textbook Chapter 1	Lecture and Discussion
2	Research Methods in I/O Psychology	Textbook part 2	Lecture and Discussion
3	Job Analysis and Competency Modeling	Textbook, Chapter 3	Lecture and Discussion
4	Employee Selection and Assessment	Textbook Chapter 4	Lecture and Discussion
5	Training and Development	Textbook, Chapter 5	Lecture and Discussion
6	Performance Appraisal and Feedback	Textbook, Chapter 6	Lecture and Discussion
7	Work Motivation	Textbook, Chapter 7	Lecture and Discussion
8	Positive Employee Attitudes and Job Satisfaction	Textbook, Chapter 8	Lecture and Discussion
9	Workplace Stress and Burnout	Textbook, Chapter 9	Lecture and Discussion
10	Group Dynamics and Workplace Communication	Textbook, Chapter 11	Lecture and Discussion
11	Leadership in Organizations	Textbook, Chapter 11	Lecture and Discussion

12	Organizational Culture and Change	Textbook chapter 12	Lecture and Discussion
13	Influence, Power, and Workplace Politics	Textbook Chapter 13	Lecture and Discussion
14	Future Trends in Industrial Psychology	Textbook, chapter 14	Lecture and Discussion

RESOURCES

Textbook	Riggio, R. E., & Johnson, S. K. (2022). Introduction to Industrial/Organizational Psychology (8th Edition). Routledge.
Other Resources	Will be notified.
Sharing Materials	lecture slides

EVALUATION METHODS

Activities	Number	Impact	Description
Midterm Exam	1	30%	
Quizes	5	20%	
The Effect Of Final Exam;	1	50%	

ECTS TABLE

Content	Number	Hours	Total
Hours in Classroom	14	3	42
Hours out Classroom	14	3	42
Presentations	2	10	20
Midterm Exam	1	30	30
Quizes	5	4	20
Final Exam	1	30	30
Total			184
Total/30			184/30 = 6,13
Ects Credits			6