

ÇAĞ UNIVERSITY
FACULTY OF ARTS AND SCIENCES
DEPARTMENT OF PSYCHOLOGY

Code	Course Title	Credit	ECTS
PSY 231	Social Psychology	3 (3-0-3)	6
Prerequisites	None		
Language of Instruction	English	Mode of Delivery	Face to face (HYBRID)
Type and Level of Course	Compulsory/2 nd Grade/FALL TERM		
Lecturers	Name(s)	Lecture Hours	Office Hours
Course Coordinator	Ayşe Şenay KOÇ, PhD	Mondays 10:00-12:20	Mondays 12:30-13:00
Contacts	ayseesenaykoc@cag.edu.tr		
Others			

Course Objectives The goal of this course is to provide students with a general introduction to social psychology and an opportunity to apply social psychological theories to their everyday lives. This course is designed to explain how our thoughts, feelings, and behaviours are influenced by the actual, imagined, or implied presence of other people. The course will also provide students how research in social psychology can help to understand human beings in a society.

	Upon successful completion of this course, students will be able to:	Relationship	
		Prog. Output	Net Effect
Learning Outcomes of the Course	1 Demonstrate the ability to articulate independently and creatively about human social behaviour and the cultural influences that affect our behaviour.	1,3,4	3,4,5
	2 Describe, discuss and analyse major issues and concepts in the field of Social Psychology.	1,4,8	3,5,4
	3 Compare and contrast the research methodologies used in the scientific study of human social behaviour.	4,6,7,9	4,4,5,5
	4 Demonstrate the ability to state the fundamental principles of Social Psychology.	2,5,7	3,5,4
	5 Identify individual's self-perception and impression management to be used in order to present oneself to his/her social environment.	3,5,8	3,3,4
	6 Discuss the relationship between the person and the situation and its influence on attitudes, prejudice, aggression, prosocial behaviour, and interpersonal relationships.	9	5
	7 Evaluate the motives which activate helping behaviour.	2,7,9	5,4,3
	8 Explain the characteristics of attitudes, their importance in social life, and how they may change.	1,3,6	5,3,4
	9 Explain the socialization process, classifies the states of moral development and identifies at which level of moral development a person is.	6,7,8	3,4,5
	10 Classify and differ between conforming and non-conforming behaviours to social influence.	4,8	4,5
	11 Describe the dynamics of group behaviour in areas of social influence, such as altruism, conformity, obedience, deindividuation, leadership, intergroup relations, and conflict and cooperation.	8,10,11	5,3,4
	12 Apply social psychological principles to real-world issues.	4,5,6	4,5,5

Course Description: Social Psychology is the scientific study of how individuals think, behave, and are influenced by others. Current theories in the field will be applied to real-life situations to make sense of human behaviour. Topics covered include behaviour and attitudes, social beliefs, cultural influences, conformity and obedience, self-knowledge and self-esteem, persuasion, group influence, aggression, altruism, prejudice and discrimination, stress and health, legal testimonies and law, and interpersonal relationships.

Course Contents: (Weekly Lecture Plan)

Weeks	Topics	Preparation	Teaching Methods
1	Syllabus review/ Introduction to Social Psychology	Textbook	Presentation & Discussion
2	Research Methods/How Do Social Psychologists Design Studies?	Textbook	Presentation & Discussion
3	The Social Self- Case of Phineas Gage	Textbook	Presentation & Discussion
4	Social Cognition- Car Crash Experiment	Textbook	Presentation & Discussion
5	Person Perception- Violinist at the Metro	Textbook	Presentation & Discussion
6	Attitudes and Persuasion- The Piano Stairs Experiment	Textbook	Presentation & Discussion
7	MIDTERM WEEK		Presentation & Discussion

8	MIDTERM WEEK		Presentation & Discussion
9	Social Influence: Conformity, Social Roles, and Obedience-The Holocaust	Textbook	Presentation & Discussion
10	Group Processes- Robbers Cave Experiment	Textbook	Presentation & Discussion
11	Stereotyping, Prejudice, and Discrimination- A Class Divided	Textbook	Presentation & Discussion
12	Helping and Prosocial Behaviour-Bystander Effect	Textbook	Presentation & Discussion
13	Aggression	Textbook	Presentation & Discussion
14	Intimate Relationships/ Attraction and Intimacy	Textbook	Presentation & Discussion
15	Social Psychology of Volunteerism	Textbook	Presentation & Discussion
16	FINAL WEEK		
17	FINAL WEEK		
18	RE-SIT EXAM		

REFERENCES

Textbook	Heinzen, T. & Goodfriend, W. (2019). Social Psychology. SAGE Publications. https://www.socialpsychology.org/social.htm
Related links	https://www.socialpsychology.org/ https://www.verywellmind.com/social-psychology-4157177
Course Notes	<u>Lecture notes/slides will be shared by the instructor during sessions.</u>
Recommended Readings	Aronson, E., Wilson, T.D. & Akert, R.M. (2010). Sosyal Psikoloji. Kaknüs Yayınları (7. Baskı). Delamater, J.D. & Myers, D.J. (2011). Social Psychology (Seventh Edition). Wadsworth, Cengage Learning. Sanderson, C. A. (2010). Social Psychology. Wiley & Sons, Inc. Myers, D.J. (2011). Social Psychology (Tenth Edition), McGraw-Hill. Bordens, K. S. & Horowitz, I. A. (2008). Social Psychology (Third Edition), Freeload Press. Hogg, M.A. & Vaughan, G.M. (2010). Essentials of Social Psychology. Pearson Education Ltd. Baron, R.A. & Branscombe, N.R. (2012). Social Psychology (Thirteenth Edition), Pearson Education Ltd.
Material Sharing	Materials will be shared by either e-mail or Moddle.

ASSESSMENT METHODS

Activities	Number	Effect	Notes
Midterm Exam	1	40%	
Presentation			
Project			
<i>Effect of The Activities</i>			
<i>Effect of The Final Exam</i>	1	60%	

ECTS TABLE

Contents	Number	Hours	Total
Hours in Classroom	14	3	42
Hours out Classroom	14	4	56
Presentation			
Project			
Midterm Exam	1	30	30
Final Exam	1	52	52
		Total	180
		Total / 30	=180/30=6
		ECTS Credit	6

RECENT PERFORMANCE

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